

**THE NATIONAL ASSOCIATION FOR GIFTED
CHILDREN
trading as
POTENTIAL PLUS UK**

(A COMPANY LIMITED BY GUARANTEE)

ANNUAL REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 30TH APRIL 2016

CHARITY NO: 00905037

COMPANY NO: 313182

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

CONTENTS

Reference and Administrative Details	1-3
Trustees' Report	4-10
Independent Examiner's Report	11-12
Statement of Financial Activates	13
Balance Sheet	14
Notes to the Financial Statements	15-23

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

REFERENCE AND ADMINISTRATIVE INFORMATION

Charity name: The National Association for Gifted Children
trading as Potential Plus UK

Charity number: 00905037

Company number: 313182

Principal and registered office: Suite 1.6 Challenge House
Sherwood Drive
Bletchley
Milton Keynes
MK3 6DP

Tel: 01908 646 433

Website: www.potentialplusuk.org

Email: amazingchildren@potentialplusuk.org

Twitter: @PPUK

Facebook: Potential Plus UK

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

REFERENCE AND ADMINISTRATIVE INFORMATION

Trustees: Christopher Parsons- Chair - appointed 2013 (third term)

Michael Speranza – Vice Chair – appointed 2014 (first term)

Stewart Bailey – appointed 2013 (first term)

Peter Flannery – appointed 2014 (second term)

Benjamin Ramsden – appointed 2013 (first term)

Ian Wigston – appointed 2013 (first term)

Nina Woodcock – appointed 2014 (second term)

Joy Morgan – appointed 2015 (first term)

Chief Executive: Denise Yates

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

REFERENCE AND ADMINISTRATIVE INFORMATION

Bankers: Barclays
The Northampton Group
PO Box 23
Northampton
NN1 4YD

Accountant: Alexander Rosse Ltd
Chartered Accountants
Suite 153
Milton Keynes Business Centre
Foxhunter Drive
Milton Keynes
MK14 6GD

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

Trustee's Report

The Trustees (who are also directors of the charity for the purposes of the Companies Act) present their annual report together with the financial statements of The National Association for Gifted Children (the company) for the year ended 30 April 2016. The Trustees confirm that the Annual Report and financial statements of the company comply with the current statutory requirements, the requirements of the company's governing document and the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" issued in January 2016.

Chair's report

Once again a major focus during the past year has been the need to strengthen our financial position whilst at the same time developing our services to meet the increasing demand from existing members and those families who contact us for the first time for advice and support. There will always be more to be done but I believe we have met these objectives and by expanding and developing the Assessment Service we have strengthened our future financial position. At the last AGM, Loraine Mosley, who had been our Finance Trustee for a number of years, stepped down having served the maximum three terms as a Trustee and since then we have been looking for a replacement with similar skills and the same passion for supporting the charity.

At the start of the year the Board and the Chief Executive set 7 key operational priorities and I am pleased to say that progress has been made on almost all of them; details are provided later in this report. The report provides information on the work we do, our finances and on our charitable aims and objectives: I hope you find it useful but please let me know if you would like more detail.

Like all charities, we are finding the current financial climate very challenging and we have worked hard to develop and grow our partnerships with other charities or organisations where this increases opportunities for our members. We will continue to do this and will also continue to develop relationships with individual schools. After the General Election in 2015 we were disappointed that government policy on education for those children with high potential did not change but we continue to press for meetings with senior ministers and I thank those members who have written to their MPs supporting our request.

My time as a Trustee comes to an end at this AGM. I have been a Trustee for some 10 years and Chair of the Board since 2010. It has been a challenging but satisfying time in support of a cause which is dear to me. I have been extremely lucky working with skilled and dedicated people and I have enjoyed meeting and talking to families, children and volunteers at various events.

I would like to record my sincere thanks to our Chief Executive, Denise Yates, for her guidance and support to me and my fellow Trustees, for her leadership to all the staff and volunteers and for her commitment and hard work to the charity. I would also like to thank my fellow Trustees for their work and support; I have appreciated the strong discussions which have often taken place before we have made difficult decisions. Finally, I would like to wish everyone involved with Potential Plus UK the very best for the future: I will be following your progress with interest.

Chris Parsons

Chair of the Board of Trustees.

"I am really grateful for the support I gained through the scholarship fund. We have been coming to big family weekend for two years previously and the children get so much from it. My husband lost his job recently and we couldn't afford the full amount this year."

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

The work we do

Our core aims are to support the social, emotional and learning needs of children with high learning potential so that they grow in confidence, thrive and achieve fulfilment. By doing this we hope to improve the life-outcomes of these children and young people with exceptional natural ability, many of whom are encountering problems that are commonly linked to high ability. These include problems in school, social isolation and, in extreme cases, mental illness and challenging behaviour. These problems (or the fallout from them) can also be seen at home in poor behaviour and negative family experiences. As a result, a high and increasing number of these children can be excluded/self-exclude from school.

In addressing these issues, we support to the whole family, not just the children, so that the family can develop the skills and confidence needed and the child can meet others with similar intellect and/or talents. We place great importance on the creation and development of a community amongst these families; enabling them to meet through physical events and activities and also to communicate through technology and social media.

As well as supporting families, carers and children we work with teachers, schools and other professionals to help them to understand the needs of children with high learning potential and then work to meet these needs. As the only national charity with this focus we lobby Government and political parties on the needs of high potential children, and we provide comments and suggestions on education policies being developed or implemented. We continue to develop relationships with the national press and we often receive invites to contribute to educational debates.

Governance and Objectives

Potential Plus UK is the trading name of The National Association for Gifted Children (NAGC), a registered charity and company which was established in 1967. The principle object of the charity is to promote and support children of high learning potential. Trustees take account of guidance issued by the Charity Commission on public benefit which charities must demonstrate.

The charity was established under a Memorandum and Articles of Association which state that a Board of Trustees will lead and manage the organisation, with Trustees proposed by the existing Board and appointed by members at the Annual General Meeting. The Board meets regularly, normally four times a year, and there is an Executive Committee which meets between each Board meeting.

The Chief Executive is the senior member of staff responsible for implementing the strategic plan developed by the Trustees. She attends all Board and Executive Committee meetings.

Our Services

Assessment Service

One of our key priorities for 2015 – 2016 was to expand the Assessment Service into more areas of the U.K. and we established a programme to recruit Assessors, initially concentrating on London and Peterborough. As a result, we are now able to offer the Assessment Service in Bletchley, East and North London, Frome in Somerset, Peterborough, The Wirral, Swansea, Essex, Nottingham, Corby.

We have undertaken 157 assessments this year. This was a reduction of almost 100 assessments on the previous year as staff resources were invested in recruiting and training new Assessors. We expect the number of assessments undertaken to continue to grow as the Assessment Centres are established and will keep this under review in the coming year.

The structure of the assessment reports, and the detailed information provided in them, is now well established and in the majority of cases additional copies are provided for submission to the child's school. The reports assist both parent and school in developing programmes and action plans to meet the needs of the child. In support of this we are developing relationships with individual schools to offer assistance in developing support programmes to meet individual needs.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

The Assessment Service is a core service for our members and is also a key income provider and therefore we will continue to expand and develop it.

Information and Advice Service

Demand from parents and carers for information and advice continues to increase both via email, the telephone, our webchat service and through our closed Facebook community, Parenting High Potential. On the telephone in particular, we are taking more serious and complicated cases and we are starting to build a caseload up of families who have nowhere else to turn. The information and advice service is very important firstly for those parents who need help but also for us as a charity because many of those calling the Information and Advice Service become members and use our other services, such as the Assessment Service.

We have now eight trained Webchat Service volunteers who provide information and advice four days a week (including two evenings) and they have proved invaluable in answering queries from parents and carers. We also have a small team of moderators for our closed Facebook Group and this has enabled us to expand our Facebook Community to almost 1300 members.

In terms of written information, we continue to produce Advice Sheets for parents/carers and teachers which are available electronically or in print and are free to members or for purchase by non-members. We constantly review the subjects covered in our leaflets and respond to demand for information on specific topics. This year, we have seen an increased demand for Advice Sheets linked to sensory issues and we have responded by producing these for parents and carers.

In 2011 we were awarded the Department of Health's Information Standard for the quality of our Fact Sheets; this was reviewed by the Department in 2014 and although we have continued to work to this standard, lack of resources has meant that we have been unable to re-apply again this year.

The Potential Plus UK Scholarship Fund

Another key priority for 2015 – 2016 was to increase the size of the Scholarship Fund. We continue to see an increase in demand for our services from lower income families and the Scholarship Fund enables us to reduce costs to these families. In 2014 – 2015 the Scholarship Fund contained £4500 and in 2015 – 2016 the Fund increased to £5782. This year we asked families booking one of our big events who could afford it to make a donation to the Scholarship Fund to support directly those parents who would struggle to pay to attend the events. Last year we raised a small but significant amount which enabled five families to attend the events who would not have otherwise been able to go to them.

We are delighted with the progress made on the Scholarship Fund and thank all those who have contributed to it. The Fund is used across all our paid services but in this year specifically supported 5 families (18 people) to attend events and 17 families (20 children) to receive assessment reports. This fund is key to enabling us to meet our charitable aim of being available to support all who need our services regardless of income as far as we possibly can.

Our Events

Another key priority for us was to increase the number of events held either organised directly by us or in partnership. This year we held one BIG Adventure Weekend in July 2015 near Swindon, which is a joint venture with PGL; one Engineering Activity Day in November 2015 in Milton Keynes, as a pilot project with Exscitec; and one BIG Family Weekend in February 2016 in Peterborough, organised by us. 60 parents and children enjoyed the BIG Adventure Weekend; there were 105 attendees at the Engineering Day; and 221 parents and children over the whole weekend in February.

The Big Family Weekends are key national events and are highly successful, providing a range of activities for children and information sessions for parents and carers. It is also an opportunity for families to meet and exchange views, and to learn from each other's experiences, helping them to feel less isolated. Feedback from attendees showed that over 98% rated them as good or excellent.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

Wherever possible, we continue to support volunteers so that they can run Branch activities at a local level and we are extremely grateful for the hard work and enthusiasm of all those volunteers who have given their time to ensure families are supported with local activities. However, we recognise that volunteering is changing and that many families no longer have time to donate in this way. Next year we will therefore be looking at different models to meet the growing demand from families for local activities.

During the year we also delivered 42 courses to students, parents, teachers and other educational professionals. These are primarily courses in schools and paid for by schools; however, they also reflect the work we undertake with the Peterborough Learning Partnership and include sessions delivered at professional conferences. In total we have worked with over 700 teachers, over 650 parents, 25 governors and almost 100 children. Growth has mainly been through professional conferences and increased networking with schools.

We believe that our teacher training courses are important because they provide an opportunity to raise awareness of the needs of children with high learning potential and to reinforce our position in advocating families and professionals to work closely together for the benefit of children with high learning potential. Courses for parents/carers not only help to provide them with information and advice on how to support the needs of their child with high learning potential but also give them the skills and confidence they need in bringing up a child. Finally, they help to reduce their sense of isolation that they are the only ones experiencing the issues they face.

In the summer, three members of staff represented Potential Plus UK at the World Conference which was held in Odense in Denmark. We presented three papers at this event; one on working in partnership with parents and carers, one on practical solutions to supporting schools and one on mental health. The research on mental health was then published in the UK in early 2016 as the report 'Too Much, Too Soon'.

An important role for us as a charity is to campaign for national policies which acknowledge and support the needs of children and young people with high learning potential. We were disappointed that the Government did not change its education policy in any significant way after winning the 2015 General Election but we have continued to press for a meeting with senior ministers in the Department for Education.

Our Website and Social Media

Unfortunately, we were unable to complete the redevelopment of our website although some improvements were made. The specification for the new website has now been approved by the Board and the work is planned to be completed by the autumn of 2016.

Our Facebook page continues to be popular and we now have over 3206 members on the Facebook Group and on our closed site, "Parenting for High Potential". We also have a presence on Twitter and Linked-in. This social media presence is helping to raise our profile both in the UK and overseas and we hope that this will continue in the future.

We now run webinars which parents, carers and professionals can continue to access following the live session. We believe these types of training sessions are useful and worthwhile, particularly as a way of engaging with parents and professionals who are isolated and who would find it difficult to access training otherwise. We have recently moved the platform for hosting these sessions to that used by one of our partners, TLC LIVE, an online tutoring agency with whom we work in partnership.

Our Partnerships

We believe that working in partnership with other organisations with the same values is both extremely important and beneficial to all those working with high ability children. We recognise that we cannot do everything on our own and that we all benefit from working together.

This year, we have continued to develop our partnerships with Peterborough Learning Partnership, TLC LIVE, British MENSA Ltd, Inspiring Excellence, Talent-Ed, and the Potential Trust. We are also developing relationships with individual schools, Multi-Academy Trusts and areas. In particular, this year we were excited to develop and pilot a partnership between ourselves, Peterborough Learning Partnership, TLC LIVE. Focusing on underachieving high ability children, this small pilot project assessed 3 children in 5

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

schools (15 children in total) in Peterborough and provided an 18-week customised support programme involving a combination of face to face and online learning. We will evaluate the results of this project next year and make recommendations for how we can learn from the results of the pilot.

We also went for the second year to support schools in Jersey, making two visits to support children, parents/carers and teachers from across the island.

In the coming year we will be exploring other possible partnerships with organisations which may benefit our members.

“(At the big Family Weekend) I was able to meet parents whose children are in mainstream school and share the same experiences our children go through being high achievers. I was able to speak to consultants through seminars and learn how to deal with certain issues and the situation with my child’s learning.”

Over the past six years, we have worked hard to diversify our income and tried to make sure that we were not over-reliant on one source of income. At present we obtain our funding from four principle sources:

The Assessment Service. We have invested heavily in the Assessment Service this year, laying the foundations for national coverage in future years. Whilst this has meant that the number of Assessments carried out has declined this year, it still generated approximately 45% of our income, compared with 38% in the previous year.

Membership. Membership income has decreased by 4% and generates approximately 28% of our income. Despite this, the number of lower income families joining us continues to rise and we have had an increased number of concessionary, Associate and free membership families in a variety of different circumstances joining us for support.

Grants and Donations. Major grants or donations were received from the following organisations: Mensa Foundation for Gifted Children, The Fitton Trust, The Peter Samuel Trust, The Potential Trust. We also received donations from a number of individuals.

Other Services. This includes sales of information leaflets, items at events, and income from training sessions. We were also able to claim Gift Aid on a percentage of funds donated.

	Unrestricted Funds	Restricted Funds	Total Funds 2016	Total Funds 2015
	£	£	£	£
Incoming Resources	198,047	11,893	209,940	206,007
Resources Expended	(206,433)	(6,668)	(213,101)	(222,563)
Net Expenditure before transfers	(8,385)	5,225	(3,160)	(16,556)
Net Movement of Funds	(8,385)	5,225	(3,160)	(16,556)
Total Funds Brought Forward	71,903	2,125	74,028	90,584
Total Funds Carried Forward	63,518	7,350	70,868	74,028

The loss for the current period was £3,160 compared to a loss of £16,555 for the 2015 period.

We have a Reserves Policy which requires us to have a cash reserve to cover all our liabilities calculated at approximately 50% of our expenditure in that year. This gives a reserves requirement of £106,551. We did not meet this but the Board of Trustees received regular reports of the cash position and were satisfied that the financial position was sustainable.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

The accounts were subject to Independent Examination undertaken by Alexander Rosse Ltd.

Small company provision

This report has been prepared in accordance with the small companies' regime under the Companies Act 2006.

Approved by the Board on 22nd October 2016 and signed on its behalf by:

Christopher Parsons

Chair of Trustees

Chief Executive's Report

This year has been a good year for the organisation where we have moved ahead with laying firm foundations for expansion in the future. We have worked extremely hard to recruit and train a network of Associates to work with us so that we can expand the services we offer in a way which does not overstretch tight resources within Head Office to meet the needs of the many families coming to us.

We now have Associate Assessors, Trainers, Proof-readers and Editors; all of whom are extremely high calibre professionals and all of whom are deeply committed to supporting children, families and teachers. Along with the volunteers we have within our Branches and Family Groups, running our webchat service and our Facebook Group and volunteering at our big events, we really are a community which supports itself for which I am extremely grateful.

This will enable us to focus our fundraising efforts on ensuring that there are no barriers to a child maximising their potential. This includes supporting the many lower income families who come to us for support. Having laid the foundations in this way, in 2016-17, subject to funding we would like to:

1. expand the work we do within the regions and at a local level including our events, Assessment Service and training. To enable us to fund this work, we would like to position ourselves so that we can obtain social investment funding or equivalent;
2. further expand our Scholarship Fund, which has been set up to enable lower income families to access our paid services;
3. redevelop our website so that it better reflects what families and professionals need and is easier to use;
4. re-examine our work with schools and ensure that our services for high ability children reflect their current concerns;
5. develop and implement a more coordinated strategy including research, policy work and delivery for children and young people with mental health issues and Dual and Multiple Exceptionality;
6. further expand our communications work through social media to raise awareness of what we do;
7. lay the foundations for our 50th birthday celebrations in 2017 including running a celebration event and launching a legacy project.

As I move into my twelfth year with the organisation, I would like to send a personal thank you to all those people – Trustees, staff, volunteers - who have believed in our vision for supporting high learning potential children and their families. I would particularly like to thank our chair, Chris Parsons, for his consistent support and commitment to the organisation. I would also like to thank our small staff team; Rebecca, Tracy, Ruth, Rowan, Ash and in particular my deputy, Julie. Most of us have been on this journey together and I couldn't have gone there without you.

Finally, my heartfelt thanks, as always, go to our members, without whom we would not exist. Your involvement through things like our Facebook Group, Parenting High Potential and your emails to us are all read and gratefully received. Without you I think we might have given up a long time ago.

I am constantly amazed and personally grateful to each and every one of you for your support for Potential Plus UK.

Removing all barriers to children and young people with high learning potential, whatever those barriers are, is an essential part of our mission so that every one of these children can be the 'best they can be'. I hope you will help us in whatever way you can to ensure that such children and their families are supported in the coming year.



Denise Yates
Chief Executive

INDEPENDENT EXAMINERS REPORT TO THE TRUSTEES OF THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN

I report on the accounts of the Charity for the year ended 30 April 2016 which are set out on pages 13 to 23

Your attention is drawn to the fact that the Charity has prepared the Financial Statements in accordance with Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) in preference to the Accounting and Reporting by Charities: Statement of Recommended Practice issued on 1 April 2005 which is referred to in the extant regulations but has since been withdrawn.

We understand that this has been done in order for the accounts to provide a true and fair view in accordance with the Generally Accepted Accounting Practice effective for reporting periods beginning on or after 1 January 2015.

Respective responsibilities of trustees and examiner

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act;
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act; and
- to state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the Charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

(1) which gives me a reasonable cause to believe that in any material respect the requirements:

- to keep accounting records in accordance with section 386 of the Companies Act 2006; and
- to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities

have not been met; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

INDEPENDENT EXAMINERS REPORT TO THE TRUSTEES OF THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN

Alexander Rosse Ltd
Chartered Accountants
Suite 153
Milton Keynes Business Centre
Foxhunter Drive
Milton Keynes
MK14 6GD

Rashesh Joshi FCA
Alexander Rosse Ltd

Date:.....

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDING 30TH APRIL 2016

	Note	Unrestricted funds £	Restricted funds £	Total 2016 £	Total 2015 £
Income and Endowments from:					
Donations and legacies	2	44,434	7,240	51,674	48,475
Charitable activities	3	157	-	157	1,944
Investment income	4	16	-	16	16
Incoming resources from charitable activities	5	153,440	4,653	158,093	155,572
Total Income		198,047	11,893	209,940	206,007
Expenditure on:					
Charitable activities	6	198,230	5,990	204,220	212,488
Governance costs	6	7,792	1,089	8,881	10,075
Total Expenditure		206,021	7,079	213,100	222,563
Net movement in funds		(7,974)	4,814	(3,160)	(16,556)
Reconciliation of funds					
Total funds brought forward		71,903	2,125	74,028	90,584
Total funds carried forward		63,929	6,939	70,868	74,028

All of the Charity's activities derive from continuing operations during the above two periods.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

BALANCE SHEET as at 30 APRIL 2016

	Note	2016 £	2015 £
Fixed assets			
Tangible assets	10	1,027	352
Current assets			
Debtors	11	21,832	16,519
Cash at bank and in hand		83,270	98,649
		105,103	115,168
Creditors: Amounts falling due within one year	12	(35,262)	(41,492)
Net current assets		69,841	73,676
Net assets		70,868	74,028
Funds of the Charity:			
Restricted income funds		6,939	2,125
Unrestricted income funds		63,929	71,903
Total funds		70,868	74,028

For the financial year ending 30 April 2016 the Charity was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the Charity to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies' subject to the small companies' regime.

The financial statements on pages 13-23 were approved by the trustees, and authorised for issue on and signed on their behalf by:

.....
Christopher Parsons
Trustee

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

1. Accounting policies

(a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

In preparing the accounts, the trustees have considered whether in applying the accounting policies required by FRS 102 and the Charities SORP FRS 102 the restatement of comparative items was required. On review there were no transition adjustments required.

(b) Company status

The charity is a company limited by guarantee. The members of the company are the trustees named on page 2. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £0.50 per member of the charity.

(c) Going concern

After making appropriate enquiries, the Trustees have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

(d) Incoming resources

Voluntary income including donations, gifts, legacies and grants that provide core funding or are of a general nature are recognised where there is entitlement, certainty of receipt and the amount can be measured with sufficient reliability.

(e) Resources expended

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

(f) Tangible fixed assets

Individual fixed assets are capitalised at cost.

Tangible fixed assets are depreciated on a straight line basis over their estimated useful lives as follows:

Fixtures and fittings	25% straight line basis
-----------------------	-------------------------

(g) Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

(h) Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

(i) Creditors

Creditors are recognised when the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors are normally recognised at their settlement amount after allowing for any trade discounts due.

(j) Fund accounting

The charity has a number of restricted income funds to account for situations where a donor requires that a donation must be spent on a particular purpose or where funds have been raised for a specific purpose. Further explanations of the nature and purpose of each fund is included in the notes to the financial statements. All other funds are unrestricted income funds, which can be used in accordance with the charity's objects at the discretion of the trustees.

(k) Finance and operating leases

Rentals applicable to operating leases are charged to the Statement of Financial Activities over the period in which the cost is incurred. The charity currently has no assets purchased under finance leases.

(l) Irrecoverable VAT

All resources expended are classified under activity headings that aggregate all costs related to the category. Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

(m) Operating leases

Rentals payable under operating leases are charged in the statement of financial activities on a straight line basis over the lease term.

(n) Pensions

The charity operates a defined contribution pension scheme. Contributions are charged in the statement of financial activities as they become payable in accordance with the rules of the scheme.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

2. Income from donations and legacies

	Total 2016 £	Total 2015 £
Donations and legacies		
Donations from individuals	20,531	16,048
Gift aid reclaimed	8,584	5,274
Grants, including capital grants		
Grants from other charities	<u>22,560</u>	<u>27,153</u>
	<u>51,674</u>	<u>48,475</u>

3. Activities for generating funds

	Total 2016 £	Total 2015 £
Operating activity		
Miscellaneous	<u>157</u>	<u>1,944</u>

4. Investment income

	Total 2016 £	Total 2015 £
Interest receivable on bank deposits	<u>16</u>	<u>16</u>

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

5. Income from charitable activities

	Total 2016 £	Total 2015 £
Membership & Publicity		
Subscriptions	42,108	44,091
Information and Educational Advice		
Literature sales	555	669
Intensive Individual Family Support		
Assessments	73,962	59,655
Training and Support		
Training	13,696	10,493
Work with Families		
Branch activities and workshops	<u>27,772</u>	<u>40,664</u>
	<u>158,093</u>	<u>155,572</u>

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

6. Analysis of expenditure on charitable activities

	Membership & Publicity	Information & Educational Advice	Intensive Individual Family Support	Training & Support	Work with Families	Governance	Other Expenses	Total 2016	Total 2015
	£	£	£	£	£	£	£	£	£
Direct costs;									
Associates and assessments	-	140	31,178	338	1,710	-	1,546	34,912	21,206
Branch costs	-	-	-	-	5,157	-	-	5,157	8,492
Events and workshops	-	-	-	502	14,596	-	-	15,098	26,317
Other fundraising costs	-	-	-	-	4,961	-	-	4,961	1,800
	-	-	-	-	4,961	-	-	60,128	57,815
Support costs;									
Employment costs	9,123	10,035	14,596	24,631	29,192	3,649	22,806	114,032	124,397
Rent	-	-	9	-	-	1,622	9,084	10,715	7,605
Telephone and fax	45	35	13	-	86	-	8,943	9,123	16,903
Sundry expenses	247	4,383	394	2,814	490	245	2,635	11,207	8,473
Independent examiners fees	-	-	-	-	-	1,850	540	2,390	1,800
Legal and professional fees	282	-	-	-	-	1,515	285	2,082	1,812
Bank charges	-	-	-	-	-	-	3,424	3,424	3,758
	9,697	14,453	15,011	27,445	29,768	8,881	47,717	152,973	164,748

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

7. Net income/(expenditure) for the year

	2016	2015
This is stated after charging:	£	£
Operating leases	9,392	7,605
Accountancy fees	2,390	1,800
Depreciation	160	77
	<u>160</u>	<u>77</u>

8. Staff costs

	2016	2015
	£	£
Wages and salaries	91,287	98,519
Social security costs	4,530	6,581
Pension costs	18,215	19,297
	<u>114,032</u>	<u>124,397</u>

No employees had employee benefits in excess of £60,000 (2015: nil). Pension costs are allocated to activities in proportion to the related staffing costs incurred and are wholly charged to unrestricted funds.

The charity trustees were not paid or received any other benefits from employment with the Trust in the year (2015: £nil). Expenses reimbursed during the year were £30 (2015: £105). No charity trustee received payment for professional or other services supplied to the charity (2015: £nil).

The key management personnel of the parent charity, the Trust, comprise the trustees, the Chief Executive Officer, Finance Director and Artistic Director of Arts Theatre Trust. The total employee benefits of the key management personnel of the Trust were £19,010 (2015: £19,010).

9. Staff numbers

The average monthly head count of persons employed by the charity during the year, analysed by category, were as follows:

	2016	2015
	No.	No.
Charitable activities	2	4
Membership and publicity	1	1
Management and administration	2	2
	<u>5</u>	<u>7</u>

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

10. Tangible fixed assets	Fixtures, fittings and equipment
Cost	
At 1 May 2015	429
Additions	836
At 30 April 2016	<u>1,265</u>
Depreciation	
At 1 May 2015	77
Charge for the year	160
At 30 April 2016	<u>237</u>
Net book value	
At 30 April 2016	<u>1,027</u>
At 30 April 2015	<u>351</u>

11. Debtors

	2016	2015
	£	£
Trade debtors	3,800	1,549
Prepayments & accrued income	8,373	7,807
Other debtors	9,660	7,163
	<u>21,832</u>	<u>16,519</u>

12. Creditors: amounts falling due within one year

	2016	2015
	£	£
Trade creditors	3,359	7,192
Other taxation and social security	989	1,121
Other creditors	1,781	2,105
Accruals	5,184	4,936
Subscriptions received in advance	23,949	26,138
	<u>35,262</u>	<u>41,492</u>

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

13. Corporation Taxation

The charity is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects.

14. Operating lease commitments

The total future minimum lease payments under non-cancellable operating leases:

	Land & buildings		Other	
	2016	2015	2016	2015
	£	£	£	£
Total payments due:				
Within one year	-	-	2,392	597
Within two to five years	7,000	7,000	-	7,176
	<u>7,000</u>	<u>7,000</u>	<u>2,392</u>	<u>7,773</u>

15. Members' liability

The directors of the company are also charity Trustees for the purposes of charity law and under the company's Articles of Association are known as members of the Council of Management. The charity is a company limited by guarantee. The members of the company are the Trustees named on page 2. In the event of the company being wound up, the liability in respect of the guarantee is limited to £0.50 per member of the company.

16. Pension scheme

Defined contribution pension scheme

The charity operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the charity to the scheme and amounted to £18,215 (2015 - £19,297).

There are outstanding contributions of £1,553 (2015: £nil) at end of the financial year.

THE NATIONAL ASSOCIATION FOR GIFTED CHILDREN
trading as
POTENTIAL PLUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

17. Analysis of net funds

	At 1 May 2015	Cash flow	At 30 April 2016
	£	£	£
Cash at bank and in hand	74,028	(3,160)	70,868
Net debt	74,028	(3,160)	70,868

18. Analysis of net assets between funds

	Unrestricted	2016	2015
	£	£	£
Tangible fixed assets	1,027	1,027	351
Cash at bank and in hand	83,270	83,270	98,649
Other net current assets/(liabilities)	(13,430)	(13,430)	(24,973)
	70,868	70,868	74,028

19. Analysis of funds

	At 1 May 2015	Incoming resources	Resources expended	Transfers	At 30 April 2016
	£	£	£	£	£
Designated Funds					
Branch funds	20,462	6,026	(5,157)	-	21,331
General Funds					
Unrestricted income fund	51,441	192,021	(201,275)	-	42,187
Restricted Funds					
The Potential Trust	-	4,543	(4,543)	-	-
Awards for All	2,125	-	(2,125)	-	-
Others	-	7,350	-	-	7,350
	2,125	11,893	(6,668)	-	7,350
	74,028	209,940	(213,101)	-	70,868